

# Versado and Artificial Intelligence: A Shared Vision

We understand our clients are curious about the role of Artificial Intelligence (AI) in today's business landscape, and specifically, how it relates to Versado. We welcome these conversations and believe in transparency regarding our approach to this transformative technology.

#### Do you use AI?

Yes, we strategically integrate AI into various aspects of our operations to enhance efficiency, improve decision-making, and ultimately, better serve our clients. Our current applications include:

- Grammarly for enhancing written communication: This helps us ensure clear, concise, and professional messaging across all platforms. This is especially important for critical medical and regulatory writing, where accuracy, appropriate tone, meticulous attention to detail (including correcting typos and grammatical errors), and adherence to industry standards are paramount.
- Content Creation and Brainstorming: We utilize AI tools to assist in generating creative content, such as marketing materials, learning modules, and client communications. This helps our teams explore new ideas and accelerate the content development process.
- Research and Data Analysis: Al tools help us efficiently gather information, analyze data, and identify trends relevant to our clients and our industry. This supports informed decision-making and allows us to provide more insightful recommendations.

We are continually exploring new and innovative ways to leverage AI to improve our products, services, and internal processes.

## What do you think about AI?

We believe AI is a powerful tool with the potential to revolutionize industries and create significant positive impact, particularly in the field of pharmaceutical training. We see it not as a replacement for human ingenuity, expertise, and critical judgment, but as an augmentation of it. We are particularly excited about AI's ability to:

- Automate repetitive tasks: Freeing up our team to focus on more strategic and creative work.
- Analyze vast amounts of data: Uncovering insights that would be impossible for humans to identify manually.
- Personalize experiences: Tailoring products and services to meet the unique needs of each client.



#### What is your approach to AI development and implementation?

We are committed to responsible AI development and deployment. This means:

- **Focusing on ethical considerations:** Ensuring our AI systems are fair, unbiased, and respect privacy.
- **Investing in talent development:** Equipping our team with the skills and knowledge needed to work effectively with AI.
- **Maintaining human oversight:** Recognizing that human judgment is essential, especially in critical decision-making processes.
- **Prioritizing data security:** Protecting the confidentiality and integrity of data used in our Al systems.

### How will AI benefit your clients?

Our use of AI is ultimately aimed at delivering greater value to our clients. We anticipate that AI will enable us to:

- Offer more innovative products and services: Developing solutions that are more effective, efficient, and tailored to client needs.
- **Provide a superior customer experience:** Delivering faster, more personalized, and more proactive support.
- Improve efficiency and reduce costs: Passing these savings on to our clients.

We are excited about the future of AI and its potential to transform our industry. We are committed to staying at the forefront of this technology and using it responsibly to benefit our clients, our employees, and our business.