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BECOMING THE LEADING ONCOLOGY COMPANY

Tumor Team: Discussion Group

Activity Slides

Merck Oncology 1S 2021

Facilitator Name

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Important Information

Workshop materials, handouts, and facilitator guides used in workshops and training are for training purposes and background information only.

They are not for use in discussions with any healthcare provider or with anyone outside of Merck.

Interactions must be consistent with all Merck Policies including Field Policy 1.

Only approved messages and sales materials are to be used in discussions with healthcare providers.

Remember Competitive Selling Guidelines. Sales representatives must not make direct PI to PI comparisons.

Photographing or taking screenshots of workshop content is strictly prohibited.

Agenda

Activity Introduction	5 min
Resource Review	5 min
Roundtable Discussion	35-50 min
Activity Conclusion	

Total Time 45-60 min



Resource Review

- Input approved, pre-determined pre-work resource



Roundtable Discussion

- Insert 1 discussion question/topic per slide to keep participants focused on question/topic before moving on.



Action Items

What can you do to follow through on what was discussed today once you are back in the field?



Thank You!

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